



PROCENSIS

Delivering the Ideal Solution to Every Client

Procensis remains at the forefront of Android application in enterprise mobility by constantly leveraging new developments and diversifying its technological capabilities



he only constant in the technology industry is change. The field of Enterprise Mobility is no stranger to that statement of Marc Benioff, Chairman, co-Chief Executive Officer and Founder of Salesforce.com. Mobility solution providers leverage new technologies to constantly improve the efficiency, productivity, and safety of modern businesses. Smart mobile devices revolutionized the industry leading to many new ideas, applications and platforms in the tech world. The increasing availability of cheap and high-speed wireless communication has further spurred the growth of the industry. The transformative power of robust enterprise mobility is undeniable; it has become a keystone in empowering the modern workforce and improving business operations. With the increasing application of AI, IoT, AR/VR and Voice enabled business processes, leading providers are once again gearing up for more exciting service offerings.

Since its inception Procensis has always been at the forefront of the evolving mobility industry offering a wide range of solutions. By constantly leveraging the latest technologies and optimizing pre-existing resources, the company delivers the best possible solution to its clients. As a leader in enterprise mobility and network design, the company provides diverse engineering services including consulting, assessment, installation, management and support that help businesses achieve the most effective workflows to gain a competitive edge in the market.

Committed to the Vision of Providing the Highest Quality Service

Two veterans in mobility—Ed Kennedy, President, and Aaron J. Bolton, Vice President—started the company with a

clear vision to deliver exceptional services that enable customers to operate their businesses efficiently.

In the beginning, Procensis' solutions revolved around traditional warehouse management. As WLAN networks became more advanced, the company began to introduce "Visual-Voice-Scan" mobile solutions that are more powerful than the traditional receiving, picking and put away transactions. Also, the increasing popularity of smart devices prompted the company to embrace Android based enterprise mobility solutions. Sensitivity to the direction of the market is crucial for the success of the company. Kennedy says, "Right out of the gate, Android wasn't at the same level as a Windows Mobile or Windows CE operating systems, but we knew that it was here to stay and that it could be tremendously beneficial to our customers."

Marc Benioff
Chairman, co-Chief Executive Officer
and Founder



As one of the early adopters of Android based solutions for enterprise purposes, the company has handled many challenges associated with its applications such as security, printing support and Mobile Device Management. By constantly leveraging new developments and diversifying its technological capabilities, the company remains at the forefront of Android application in enterprise mobility. Kennedy says, "Today we are deploying advanced solutions beyond enabling Warehouse Management systems to run on the Android platform." Four years later, since its incorporation in 2014, the company is a diversified provider in term technologies, service offerings, expertise, and talents, that remains committed to providing the highest quality of service.

Optimizing Resources to Deliver Cost-Effective Solution

Customers always look for a high-quality service that is affordable. For Procensis, resource optimization to provide the best solution at a minimum cost is a key strategy in its client engagements. For instance, when customers began to realize the limitation of consumer-grade devices in an enterprise setting, despite the ability to process, communicate and reach other applications, the company was diligent in migrating these customers to enterprise-grade Android devices that provide an intuitive user-interface, robust functionally, and improved efficiency resulting in a much lower total cost of ownership. Because these devices use greater bandwidth than the traditional Windows CE and Windows Mobile devices, the company strengthened its capabilities in MDM (Mobile Device Management), Wireless LAN, and Wired networks. In addition, to further help customers with these powerful, converged devices, the company proactively looks for opportunities to leverage the pre-existing network while implementing a new solution to save the cost of purchasing new technology and tools.

Intensive Assessment to Implement the Right Solution

For Procensis, any client project starts with assessment: Business assessment and Network assessment. Understanding the business processes and network design

ensures the implementation of the right network model and solution. The consultants and the engineers of the company are well experienced in reviewing business processes and applying network diagnostics. The assessment and vetting by the Procensis experts ensure the deployment of the most appropriate solution that is in line with the business model, goals and budget of the client.

Company Experts Work in Collaboration with the Clients

As a company that is built around engineering services, the company employs some of the best field engineers, help desk experts and technicians working in the field and in a lab environment. The in-house experts strengthen the vetting of system and network operations as well as solution implementation. This is one of many reasons why clients trust Procensis' solutions.

Clients' feedback, suggestions, and past experiences are carefully evaluated as part of a strategic process. This feedback issued to develop a better user experience and further strengthen its overall recommended solution. Kennedy says, "If the user doesn't embrace the system, then they are going to find ways to defeat the system. But through feedbacks, we develop a very good user experience."

Bright Future Trusted by Many

Regarding the future of the company, Kennedy says, "It is an exciting time for Procensis because we have what we need to move forward. We have the methodologies, the expertise and the support of the staff. Now we're building our sales team to find more opportunities within our marketplace."

In just four years, the company has built "trusted advisor" relationships with many clients for its consistent provision of world-class solutions. This is hugely attributed to the expertise of the team in core areas of mobility and network design. With an average experience of 18 years, the company has some of the best talents in the industry. With a focus on the latest network, device, and convergence technology, Procensis is at the leading edge of enterprise mobility.



Procensis proactively looks for opportunities to leverage the pre-existing network while implementing a new solution to save the cost of purchasing new technology and tools

